

**MINUTES OF THE MEETING OF THE
EXECUTIVE COMMITTEE OF THE LAHORE
CHAMBER OF COMMERCE & INDUSTRY
HELD ON 13.02.2021 AT 1130 HOURS
IN AMIN HALL, LCCI BUILDING**

<u>S.No.</u>	<u>Name</u>	<u>Designation</u>	<u>Name of Member Organization</u>
1.	Mian Tariq Rehman (In Chair)	President	Pharmasales International (Pvt.) Ltd
2.	Mr. M. Nasir Hameed Khan	Sr. Vice President	S. N. Traders
3.	Mr. Tahir Manzoor Chaudhry	Vice President	Lever Engineering Industries
4.	Mr. Ali Hussam Asghar	E.C. Member	Ali Commercial Corporation
5.	Mr. Nusrullah Mughal	E.C. Member	Al-Fatah Industries
6.	Mr. Shafiq Ahmad Butt	E.C. Member	Ayesha Fabrics
7.	Mr. Fiaz Haider	E.C. Member	BB Chempack Industries (Pvt) Ltd.
8.	Dr. Riaz Ahmed	E.C. Member	Sharooq Pharmaceuticals (Pvt) Ltd.
9.	Malik Muhammad Khalid	E.C. Member	Gojjar Electrical Company
10.	Mr. Khadim Hussain	E.C. Member	Hussain Trading Co.
11.	Sh. Sajjad Afzal	E.C. Member	Afzal Machinery Stores
12.	Haji Muhammad Asif Sehar	E.C. Member	Haji Asif Group International
13.	Mr. Zeeshan Sohail Malik	E.C. Member	I.Z. Traders
14.	Mr. Wasif Yousaf	E.C. Member	Orient Pak International
15.	Mr. Yasir Khurshid	E.C. Member	Lead Concept
16.	Mr. Muhammad Nadeem Qureshi	E.C. Member	4B Gentel International (Pvt) Ltd.
17.	Mr. Mardan Ali Zaidi	E.C. Member	Swera Departmental Store
18.	Mr. Abdul Wadood Alvi	E.C. Member	Adnan Printers
19.	Malik Riaz Iqbal	E.C. Member	Nadir Saidjan Industries
20.	Mr. Mubashar Naseer Butt	E.C. Member	Body Media International (Pvt) Ltd.
21.	Mr. Muhammad Kashif Bashir	E.C. Member	Muhammad Kashif Bashir
22.	Mr. Maqbool Siddique	E.C. Member	Mian Cables
23.	Mr. Saleem Asghar Bhatti	E.C. Member	Goshi Electronics
24.	Mr. Shahid Nazir	E.C. Member	Filter House
25.	Mr. Ali Afzal Chaudhry	E.C. Member	Afzal Sons
	Mr. Shahid Khalil	Secretary General LCCI	

1. **Recitation from the Holy Quran**


The meeting started with the recitation from the Holy Quran.

that he had already taken up the issue with the Commerce Minister and again he will take it up. The Chair further said that as per his knowledge five sectors are being included in zero-rating i.e. Pharmaceutical, Food, Rice, Fruits/Vegetables and Engineering. While two sectors are being excluded from zero-rating one is Leather and the other is Carpet. The Chair suggested meeting with concerned Ministers and representatives of Associations having export of about Rs.2 billion to devise a plan for export promotion.

- 4.4 Mr. Maqbool Siddique said that a point was raised in the previous EC meeting that the business community of Lahore is facing mobile signal problems in the markets and suggested increasing number of towers in the markets instead of removing the boosters. The Chair directed the Secretary General to invite PTA Authority at LCCI to discuss the problems in this regard.
- 4.5 Sh. Sajjad Afzal pointed out that equipment installed at towers is outdated which need to be changed and upgraded. The poor performance can be judged from the fact that signals are appearing on mobiles of 2G technology instead of 4G. Mr. Ali Afzal Chaudhry said that we have checked in different markets that the full signals appear on mobiles compatible with 2G technologies, instead of LTE, 4G or 5G technology mobile sets.
- 4.6 Mr. Muhammad Nadeem Qureshi said that the system is not outdated but overloaded. About two years back, the PTA issued notices to the cellular companies to ensure tower to tower fiber connectivity but unfortunately only 23% towers have such connectivity and where-ever the fiber connectivity was implemented, the issue of signals has been resolved. He suggested inviting Chairman PTA to LCCI. Malik Muhammad Khalid endorsed the viewpoint of Mr. Muhammad Nadeem Qureshi and said that the number of towers should be increased to resolve the issue.
- 4.7 The Vice President informed the house about his meeting with Director PTA during which he inquired about number of connections allocated to each company at the time of issuance of license and he was informed that there was no limit. He said that if PTA had fixed the number of connections at the time of issuance of license then we would not be facing such problem. He further said that the cellular companies have been issued a large number of connections but they have insufficient infrastructure to manage that load of connections.
- 4.8 The Senior Vice President said that it is a very serious issue and we should jointly take it up along with other Chambers. He also suggested inviting Chairman PTA to LCCI so that all issues could be taken up with him. He further said that about 17000 mobile phone SIMs are sold per month in Lahore by a Cellular Company. He stated that there is a big mafia and we must approach higher authorities for resolution of our problems. He shared his personal experience about reduction of mobile phone towers by Mobilink and Warid that how these companies are reducing number of towers.
- 4.9 Mr. Nasrullah Mughal said that the Cellular Companies also share the towers which are overloaded due to which mobile phone users are facing signal problems. He suggested taking up this issue with Chaudhry Fawad Hussain, Federal Minister, for Science and Technology. The Chair agreed to the suggestion.

Chair said that Mr. Azam Khan Swati, Minister for Railway will visit LCCI soon and all Railway related issues would be discussed.

- 7.3 Dr. Riaz Ahmad said that he belongs to Gajjumatta Industrial Estate and Punjab Small Industrial Estate Kasur and they are facing problems due to diversion (U-Turn) on the Ferozpur Road which is about two kilometers away while approaching towards the entrance of the said Industrial Estate. He requested the Chair to write a letter to the concerned Authority to construct the U-Turn near the entrance of Punjab Small Industrial Estate Kasur to facilitate the industries of this area. The Chair said that the letter could be sent but the long distance diversions are made for the smooth flow of traffic.
- 7.4 Mr. Muhammad Nadeem Qureshi said that he had pointed out in the last meeting that the government announced Rozgar Scheme package during Covid-19 to support industries and under this scheme, loans for payment of salaries for second quarter August, September and October, 2020 on the same grace period of six months and the State Bank also agreed. He said that on release of salaries of second quarter they were given three months grace period instead of six months and demanding payments of both quarters from 1st January 2021. He suggested that a letter should be sent to the concerned Ministry to seek six months grace period instead of three months. The Chair said that he had already discussed this issue with Mr. Reza Baqir, Governor State Bank of Pakistan, who assured him that the issue would be resolved. The Chair said that a letter must be sent to the concerned Ministry in this regard.
- 7.5 The honorable EC Member also raised a point regarding FIEDMC and said that there is a huge difference of prices between Allama Iqbal Industrial Estate, Faisalabad and Quaid-e-Azam Business Park, Sheikhpura and we should advise the government to provide land in the industrial estates at affordable prices. He further said that the price of land in Sheikhpura is Rs.28 million per acre whereas the price of land in Faisalabad starts from Rs.75 lakh per acre and now it has reached to Rs.95 lakh per acre. In Sheikhpura, the application is to be submitted along with 30 per cent down payment and on possession of land remaining amount is to be deposited while there are no infrastructure facilities. If anyone requires 25 acres plot then he has to pay about Rs.350 million in advance after which he can start construction, whereas all other Industrial Estates allow you to start construction after the down payment even the Faisalabad Industrial Estate allows to take loan from the Bank. He suggested that we should register our protest in this regard.
- 7.6 The Chair said that he raised this matter in almost every meeting that installments of land should be easy and for a longer period of time. He further said that as per the current price of land the payment to be made is Rs.600 million for 25 acres land. He further added that if you invest a huge amount just for purchase of land then how you can start the industry. He said that he will take up this point with the concerned authorities.
- 7.7 Mr. Mardan Ali Zaidi complained about PSQCA unauthorized raids at specific stores in the name of checking of quality of products. He added that the PSQCA should take action against suppliers of the products besides advertising in the print and electronic media for the awareness of the consumers. He requested to invite PSQCA authority to

 - Concerned Council members should be ~~to~~ informed for any letter which is being written.

- 7.14 Malik Muhammad Khalid pointed out that a Delegation of Electric and Lighting Sector visited the office of PIEDMC and had a meeting on Business Park with Mr. Nabeel Hashmi but we could not get fruitful result. He said that the delegation comprised 100 plus businessmen and all delegates were interested to purchase the land but there was no flexibility of payment. Secondly there is no infrastructure except a Container and a Sign Board on the site. He stated that the land is the basic requirement to run a cottage industry. The Chair said that he has already sent letter to PIEDMC for small plots for cottage industry and women entrepreneurs. Malik Muhammad Khalid suggested that Mr. Nabeel Hashmi, Chairman PIEDMC should be invited at LCCI to discuss the issues of high prices of Industrial Estates. The Chair said that Mr. Muhammad Hammad Azhar, Federal Minister for Industries and Production would be invited at LCCI to discuss all related issues of Industrial Estates.
- 7.15 Malik Muhammad Khalid further said that he belongs to LED Lighting Industry and facing problems regarding acquiring quota on import of LED Lighting parts. He suggested inviting Director IOCO at LCCI to discuss related problems. The Chair agreed.
- 7.16 Mr. Fiaz Haider said that his company is registered with PSQCA but they are demanding royalty for using PSQCA logo on monthly basis. He asked about the status of PSQCA, whether it is a certification agency or a Revenue Collection Authority and suggested that LCCI should take up this matter also.
- 7.17 Mr. Muhammad Nadeem Qureshi said that there is ban on export of Agro-Chemical and Pesticides while India's export of pesticides is about \$4.78 billion to China and African countries. Indian export for Sulphur only is \$2.358 billion and its demand is increasing gradually. He also informed that his ten items have already been registered in Nigeria but the government has not lifted the ban on exports so far. He suggested that LCCI should take up this issue with Mr. Abdul Razak Dawood, Advisor to Prime Minister on Commerce to get permission for export of pesticides. The Chair asked Mr. Muhammad Nadeem Qureshi to send him all his points and he would take them up with Mr. Abdul Razak Dawood and Mr. Muhammad Hammad Azhar.
- 7.18 Mr. Maqbool Siddique said that copper and aluminum prices are increasing day by day due to export from Pakistan. He suggested that the issue should be taken up again. The Chair said that Mr. Abdul Razak Dawood assured him that this issue would be resolved. Mr. Maqbool Siddique further requested to restore the meetings of Standing Committees at LCCI. The Chair said that the meetings of standing committees would be restored.
- 7.19 Mr. Nasrullah Mughal requested the President to convince the government over single digit tax as if it is done, it would be a big achievement of LCCI. He further said that the tax should be imposed at retail stage. The Chair asked the EC members to send their points so that a list could be compiled well before the meeting of Senate Standing Committee.
- 7.20 Mr. Shafiq Ahmad Butt suggested that the LCCI should establish its own Industrial Estate to ensure industrial plots at affordable prices. The Chair said that as per LCCI Article Chamber cannot do business so it would be established privately. He further said that he is trying for Economic Zone which is adjacent to Motorway and if it is

basis and approval for all delegations and mega events would be sought from the President.

The Minutes of following Standing Committee were approved:-

Sr. No.	Name of Standing Committees	Date of Meetings
A.	Crockery and Glassware	10-12-2020
B.	Legal Education	11-12-2020
C.	Training & Development	12-12-2020
D.	Yarn Traders	12-12-2020
E.	Digital Transformation	18-12-2020
F.	Insurance	18-12-2020
G.	Social Welfare for Public	18-12-2020
H.	Industrial Solutions	24-12-2020
I.	Horticulture & Kitchen Garden	29-12-2020
J.	Vision of Iqbal	02-01-2021
K.	Readymade Garments Association	06-01-2021
L.	Travel & Tourism	07-01-2021
M.	Mobile Phone Accessories	07-01-2021
N.	Woman International Trade Fairs	16-01-2021
O.	Business Incubation Centre	22-01-2021
P.	Mobile Phone & Accessories Manufacturing	26-01-2021
Q.	Membership	12.12.20, 26.12.20, 2.1.21, 23.1.21 & 30.1.21

8.1 Haji Muhammad Asif Sehar said that in the minutes of Membership Standing Committee it was suggested that foreigner and local companies with foreign partners applying for new membership may be charged membership fee of \$750 for Corporate Class and \$500 from Associate Class members and at the time of its annual renewal of membership \$150 and \$100 respectively may be charged. The Chair said that the Standing Committee cannot recommend membership fee but can approve only membership applications. The Secretary General further explained that the membership fee cannot be increased without the approval of EGM. Haji Muhammad Asif suggested that if the EC approves the above membership fees then EGM could be called. Mr. Muhammad Kashif Bashir endorsed the above suggestion of Haji Muhammad Asif Sehar for consideration so that LCCI income could be increased.

8.2 Mr. Wasif Yousaf said that in the previous EC meeting it was decided to call EGM. He suggested that the date of EGM may be fixed. The Chair said that it would be checked.

9. **Co-option of EC Member**

The Secretary General sought approval of the house for co-option of EC Member on the vacant seat reserved for women entrepreneur as per Article 22 (viii) of LCCI Memorandum and Articles of Association which is as follow:-

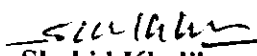
“22 (viii) Casual vacancies of Members shall be filled by co-option by the Executive Committee from amongst the category of members to which the outgoing Member belonged. The Executive Committee shall fill those of the President, Senior Vice President and/or Vice President by election from amongst its existing Members and the resultant vacancies of the Member(s) shall be filled by co-option. Provided that

requested to send SMS to all LCCI members for awareness regarding Facilitation Desks at LCCI to which the Chair agreed.

- 10.6 Mr. Zeeshan Sohail Malik suggested that as per previous practice the Membership Renewal Campaign should be launched and banners must also be placed in all markets. He further suggested that the said task may be given to the same vendor who prepared & placed the banners last year. The Vice President requested all EC members to print banners with the "uniform text" which is displayed on LED and place it in their respective markets and they can also mention the LCCI Facilities on the banners.
- 10.7 Mr. Wasif Yousaf suggested that a group photograph of all Executive Committee Members may be placed in Executive Committee Room. He asked about Silver Certificate Ceremony on completing 25 Years of Membership which was agreed in the previous EC meeting. The Chair said that the working on the said event is in process.
- 10.8 Mr. Yasir Khurshid raised a point regarding membership bills on <https://lcci.com.pk/bill.php> and suggested that the instruction "*Please download and Preview membership bill*" should be mentioned.
- 10.9 Mr. Khadim Hussain pointed out that a large number of non-members and their families are visiting LCCI Facilitation Desks particularly NADRA and Passport offices, due to which the number of visitors has increased at Facilitation Desks and Parking area. He proposed that non-members should be banned to avail the services at LCCI.
- 10.10 The Vice President requested all EC members to maintain record of members' renewals and avoid sending messages about discounts being offered by them on membership renewal in their markets. Secondly, EC members can get market and area-wise lists of members for starting campaign for Renewal of Membership and in this regard a WhatsApp message has been sent to all EC members.
- 10.11 Mr. Ali Afzal Chaudhry raised a point regarding fumigation of LCCI and said that it is a huge amount and LCCI is already facing shortage of funds. He suggested that the said amount may be approved by the Executive Committee. The Chair said that fumigation is the dire need of LCCI otherwise meetings would not be held at LCCI. He further said that it is an authentic American Company and he is trying for the last two months for fumigation. He informed the house that the said company has already done fumigation in Governor House & CM House @ Rs.19/- per sq. feet and Gymkhana @ Rs.16.50 per sq. feet whereas in LCCI with our efforts they have agreed to provide same services at Rs.8/- per sq. feet. The Chair said that after signing of contract it would be approved from the Executive Committee.

The Secretary General thanked Mr. Mardan Ali Zaidi, Mr. Muhammad Nadeem Qureshi and Mr. Abdul Wadood Alvi for hosting Executive Committee Lunch.

The meeting ended with a vote of thanks to the Chair.


Shahid Khalil
Secretary General