

**MINUTES OF THE MEETING OF THE  
EXECUTIVE COMMITTEE OF THE LAHORE  
CHAMBER OF COMMERCE & INDUSTRY  
HELD ON 17.08.2021 AT 1130 HOURS  
IN AMIN HALL, LCCI BUILDING**

<u>S.No.</u>	<u>Name</u>	<u>Designation</u>	<u>Name of Member Organization</u>
1.	Mian Tariq Rehman (In Chair)	President	Pharmasales International (Pvt) Ltd
2.	Mr. Muhammad Nasir Hameed	Sr. Vice President	S. N. Traders
3.	Mr. Tahir Manzoor Chaudhry	Vice President	Lever Engineering Industries
4.	Sh. Muhammad Ibrahim	E.C. Member	Cannon Foam Industries (Pvt) Ltd.
5.	Mr. Nusrullah Mughal	E.C. Member	Al-Fatah Industries
6.	Mr. Shafiq Ahmad Butt	E.C. Member	Ayesha Fabrics
7.	Ch. Muhammad Nusrat Tahir	E.C. Member	CMI Poultry Farms Raiwind
8.	Mr. Amir Anwar	E.C. Member	Crescent Dyeing & Embroidery (Pvt) Ltd.
9.	Mr. Fiaz Haider	E.C. Member	BB Chempack Industries (Pvt) Ltd.
10.	Dr. Riaz Ahmed	E.C. Member	Sharooq Pharmaceuticals (Pvt) Ltd.
11.	Malik Muhammad Khalid	E.C. Member	Gojjar Electrical Company
12.	Sh. Sajjad Afzal	E.C. Member	Afzal Machinery Stores
13.	Haji Muhammad Asif Sehar	E.C. Member	Haji Asif Group International
14.	Mr. Zeeshan Sohail Malik	E.C. Member	I.Z. Traders
15.	Mr. Wasif Yousaf	E.C. Member	Orient Pak International
16.	Mr. Yasir Khurshid	E.C. Member	Lead Concept
17.	Ms. Uzma Shahid	E.C. Member	Uzma Fabrics
18.	Mr. Muhammad Nadeem Qureshi	E.C. Member	4B Gentel International (Pvt) Ltd.
19.	Mr. Mardan Ali Zaidi	E.C. Member	Swera Departmental Store
20.	Mr. Abdul Wadood Alvi	E.C. Member	Adnan Printers
21.	Malik Riaz Iqbal	E.C. Member	Nadir Saidjan Industries
22.	Mr. Mubashar Naseer Butt	E.C. Member	Body Media International (Pvt) Ltd.
23.	Mr. Maqbool Siddique	E.C. Member	Mian Cables
24.	Mr. Saleem Asghar Bhatti	E.C. Member	Goshi Electronics
25.	Mr. Muhammad Naeem Hanif	E.C. Member	Hian Communication
26.	Mr. Shahid Nazir	E.C. Member	Filter House
27.	Mr. Muhammad Ali Afzal	E.C. Member	Afzal Sons
28.	Mrs. Tehmina Saeed Chaudhry	E.C. Member	The Data Group
	Mr. Shahid Khalil	Secretary General LCCI	

**1. Recitation from the Holy Quran**

The meeting started with the recitation from the Holy Quran.

**2. Leave of Absence**

The leave of absence was granted to the following Members.

1. Mr. Ali Hussam Asghar
2. Mr. Khadim Hussain
3. Mr. Muhammad Kashif Bashir

4. Mr. Shahzad Butt
5. Mr. Irfan Iqbal Sheikh

3. **Approval of previous Minutes of EC**

The minutes of Executive Committee meeting held on 19.06.2021 and Emergent meeting held on 13.07.2021 were approved by the house.

4. **Implementation of the Decisions of the EC**

Implementation Report on the decisions of the previous Minutes of Executive Committee meeting was approved by the house.

5. **List of Activities**

The house considered and approved the activities of the Chamber for the period 14.06.2021 to 09.08.2021 with the following observation:-

- 5.1 Mr. Mubashar Naseer Butt pointed out that the meeting of Adhoc Committee on LCCI Annual Budget held on 14 July is missing in the list of activities. The Chair directed the Secretary General to include it in the List of Activities.

6. **Statement of Accounts**

The Statement of Accounts for the month of June 2021 was approved by the house with the following observations:-

(i) The house approved capital expenditure budget of **Rs.701,161/-**.

- 6.1 Mr. Mubashar Naseer Butt pointed out that same Auditors have been conducting LCCI annual audit for the last 20 years and suggested that the LCCI should change the Auditors as it is against the law. Mr. Nadeem Qureshi clarified that there is no bar on the appointment of auditors for a longer period. The Chair, however, said that he would look into the matter.
- 6.2 Sh. Sajjad Afzal asked the reasons for the reduction in rent amount. The Vice President said that it is because the rent from FFC has not been received (LCCI is in process of renewal of agreement which is renewed after every ten years). Sh. Sajjad Afzal further asked about the matter of LCCI Advance Income Tax. The Secretary General said that the Vice President has taken up this matter again to get it resolved.
- 6.3 Mr. Mubashar Naseer Butt said that LCCI Advance Income Tax case has been pending since 2007. The Vice President said that he got the list of pending LCCI cases to take them up at right forum.
- 6.4 The Chair said that he had asked Mr. Majid Asghar (former Finance Manager) to continue his job with LCCI but since there was a big difference of salary therefore he did not insist. The Chair informed the house that we have advertised the vacancy in the Newspapers and also received applications. Mr. Muhammad Nadeem Qureshi suggested that CA Finalist should be hired so that he could stay for a long time in LCCI. Ms. Tehmina Saeed Chaudhry suggested that ACCA would be suitable for the said post.

## 7. Minutes of the Standing Committees Meetings

It was decided that anything approved in the minutes, contrary to Chamber policy or LCCI Articles or having financial implications, will be considered as "not approved". Moreover, all functions of the standing committees will be organized on self-finance basis and approval for all delegations and mega events would be sought from the President.

Minutes of the following Standing Committees were consider and approved:-

Sr. #	Name of Standing Committees	Date of Meeting
A.	Textile Traders & Parts	1.6.2021 & 22.6.2021
B.	Marriage Halls & Caterers	7.6.2021
C.	LED Lighting & Decoration Lights	9.6.2021
D.	Advanced Projects of Real Estate	10.6.2021
E.	Anti-Smuggling	12.6.2021
F.	Auto Accessories	12.6.2021
G.	City District Liaison Committee	12.6.2021
H.	Integrated Marketing Communication	12.6.2021
I.	Health & OTC Products	12.6.2021 & 3.8.2021
J.	Flavor and Fragrance Manufacturing	14.6.2021
K.	Plastic Manufacturers	14.6.2021
L.	Herbs & Spices	15.6.2021
M.	Soft Image of Pakistan	15.6.2021
N.	Textile Machinery and Parts	15.6.2021
O.	Pakistan Poland Trade Relations	16.6.2021
P.	Local Trade & Market Association	17.6.2021
Q.	Pakistan Afghanistan Business Promotion	17.6.2021
R.	Pakistan Uzbekistan Business Promotion	17.6.2021
S.	Sundar Industrial Estate Affairs	17.6.2021
T.	Insurance	18.6.2021
U.	Social Welfare for Public	18.6.2021
V.	Anti-Drugs/Narcotics	19.6.2021
W.	Joint Meeting of Standing Committee's on Plastic Industry and Plastic Trade	19.6.2021
X.	Pak-Iraq Business Promotion	21.6.2021
Y.	Silk Route Trade Opportunities	21.6.2021
Z.	Mobile Phone Accessories	22.6.2021
AA.	Export of Pharmaceutical, Cosmetics & Alternative Medicine	23.6.2021
AB.	Pharmaceutical New Vaccine & Basic Manufacturing of API's	23.6.2021
AC.	Sweets & Bakers	23.6.2021
AD.	Banking, Economic Affairs, Leasing, Modarabas & Insurance & Industrialization	25.6.2021
AE.	Labour and Productivity	25.6.2021
AF.	Industrial Solutions	26.6.2021
AG.	Cottage Industry	29.6.2021
AH.	Religious Tourism	30.6.2021
AI.	Rice	30.6.2021
AJ.	Pakistan-New Zealand Business Promotion	1.7.2021
AK.	Foreign Investment & Privatization	3.7.2021

AL.	Liaison with SMEDA & SECP	3.7.2021
AM.	Paper & Board and APPMA Affairs	3.7.2021
AN.	Woman International Trade Fairs	3.7.2021
AO.	Tools & Hardware	5.7.2021
AP.	Industry (Small & Medium) SME	6.7.2021
AQ.	Marble Industry	6.7.2021
AR.	Pakistan-Italy Trade Promotion	6.7.2021
AS.	School Education	6.7.2021
AT.	Housing and Real Estate	7.7.2021
AU.	Pakistan-CIS Trade Relations	7.7.2021
AV.	Vision of Iqbal	12.7.2021
AW.	Mediation	15.7.2021
AX.	Non-Woven Packaging	15.7.2021
AY.	Pakistan Turkey Business Promotion	15.7.2021
AZ.	LCCI-Traffic Police Liaison	17.7.2021
AAA.	Pakistan Vietnam Business Promotion	17.7.2021
AAB.	Kala Bagh Dam	31.7.2021
AAC.	Animal Health Care and Right	03.8.2021
AAD.	International Fairs, Exhibitions & Delegations	06.7.2021
AAE.	LCCI Achievement Awards	06.7.2021
AAF.	Tourism Development in Pakistan	06.7.2021
AAG	Membership. The house approved the recommendation of the Membership Committee to return the cheques received from companies which are represented by a foreigner or a local person having partnership with foreigners.	12.6.21, 26.6.21, 3.7.21, 10.7.21, 17.7.21, 31.7.21 & 7.8.21

8. **ANY OTHER ITEMS**

8.1 **Minutes of S/C on Law & Order and CTLC**

Minutes of Standing Committee on Law & Order and CPLC held on 22.07.2021 were approved by the house.

8.2 **Minutes of Adhoc Committee on Special Economic Zone**

Minutes of Adhoc Committee on Special Economic Zone (EPZ) held on 13.08.2021 were approved by the house.

8.3 The Vice President informed the house that he had a meeting with Mr. Abdul Razak Dawood, Adviser to Prime Minister in Islamabad, who informed him that the LCCI budget proposals including cut in electricity tariff (9 cents per unit) for exporters with effect from 1<sup>st</sup> July, cut in gas tariff at \$ 6.5 per MMBTU, DLTL, Income Tax refunds and Duty Drawback have been approved by the Finance Ministry, for which he congratulates the President.

8.4 Mr. Mubashar Naseer Butt said that he has some reservations on LCCI budget and sent emails to Secretary General but he did not respond. He said that he highlighted some points regarding LCCI Budget including: (i) The LCCI Budget starts from 1<sup>st</sup> July to 30<sup>th</sup> June which is not correct technically it should commence from 1<sup>st</sup> October to 30<sup>th</sup> September (ii) If expenses increase under any Head they should be approved by the EC within a month (iii) The Chamber cannot open foreign currency account. (iv) LCCI reserves are being used every year. He said that if LCCI income

does not increase this year the LCCI reserves will be zero. He further said that LCCI Budget has been increased by 50% therefore the expenses could also increase accordingly. He added that in 2019 Membership Budget was Rs.149 million and the receipts were Rs.119 million. In 2020 the Budget was Rs.144 million and the receipts were 110 million but this year Rs.153 million Budget has been allocated which has increased about 40pc. The Finance Manager clarified that the Budget of Membership Subscription has increased only 11% while budget of other services increased about 5%. The budget of only two services i.e. Certificate of Origin, Visa Recommendation and Invitation Letter have been increased as per the directions of the President. The Chair further said that we are expecting the end of COVID and hope that our exports would jump up in coming months and due to this reason we have increased budget of above two services. The Vice President said that it is a proposed budget and we are expecting estimated income and expenditure which can be increased or decreased.

- 8.5 Mr. Mubashar Naseer Butt said that salaries of staff should not exceed the membership subscription. He further said that there are 150 employees with average salary of Rs.90,000 per employee.
- 8.6 With the permission of the Chair, the Secretary General replied to the questions of Mr.Mubashar Naseer Butt that *Q.1 How Audits are being managed? The Secretary General informed the house that the audits are not managed at all. Last year a 3-Member Budget Committee checked all figures one-by-one and gave approval to the annual budget. Mr.Wasif Yousaf was also one of the committee members. He said that LCCI Auditors M/s. Hussain Chaudhry & Co. are reputed and trusted Chartered Accountants of Pakistan. Q.2 Budget is being approved with wrong figures. The Secretary General said that it is not a correct impression; the institutions keep changing their strategies as per the circumstances. He informed that LCCI IT Deptt never earned a single penny while this year the IT Deptt earned a huge amount (2.9m) and just two days ago, the Department also earned an amount of Rs.200,000/- from a training program. In the past the printing cost of LCCI Magazine had been borne by the LCCI but this year after printing expenses an amount of Rs.10 million is available under the head of LCN. He informed that LCCI spends an amount of Rs.2 million for organizing Ambassadors Dinner every year but this year we published a Book and earned Rs.18,50,000/- for Ambassador Dinner. In the past all functions of 14<sup>th</sup> August were arranged by LCCI own but this year the 14<sup>th</sup> August function has been sponsored by POET Restaurant with the efforts of the Vice President except Rs.10,000/- tip which was given to the staff of POET Restaurant. He said that the staff is ready to adopt the strategy of next management and to focus trainings programs, seminars, languages courses, etc. He briefed the house about the query of Mr.Mubashar Naseer Butt for 150 staff members and said that about 60 staff members consist of sweepers, peons, Security Guards and drivers. At present about 700 people visit LCCI on daily basis for availing services from various departments like Vaccination Centre, Driving Licence, NADRA, Passport, other Desks, IPO Office, Akhtar Ali Associates and LCCI Standing Committee Meetings. He said that the Membership Department is providing services to its members and is earning about Rs.3.5 Lakh to Rs.4 Lakh on daily basis. He said that he has to depute a staff member for the convenience of Board Members.*

- 8.7 The Chair informed the house that he attended Alliance meeting and Vice President was also there and he was asked to provide detail of staff. He said that he informed the Alliance Leadership that ten years ago LCCI had 12000 members and the staff was 142 and today we have more than 30,000 members and staff is 149. The Chair said that he agrees with Mr.Mubashar Naseer Butt on one thing that the staff salaries and utility bills must be paid by membership subscription.
- 8.8 The Vice President also shared the detail of Membership fees of various Chambers of the country which is as follows:-

Sr.No.	Name of Chamber	Corporate Class Fee	Associate Class Fee
1	Lahore	3100	1100
2	Faisalabad	9300	4000
3	Multan	8750	5750
4	Sialkot	4400	2375
5	Rawalpindi	5900	4400
6	Islamabad	6750	3500
7	Karachi	3100	3100
8	Sarhad	2500	1500
9	Sahiwal	3000	3000

The Vice President clarified that we are not using reserves but in beginning we had a TDR cash of Rs.12 million which we did not use and deposited it in UBL saving account.

- 8.9 Mr.Muhammad Nadeem Qureshi replied to Mr. Mubashar Butt that it is not mentioned in the law that any institution cannot appoint an Auditor for 25 years and if such law exists then please provide its reference. He said that top ten Audit Firms like KPMG and Ferguson are the Auditors of various companies for the last twenty years. Therefore, it is not mandatory and it is their discretion to change Auditor or not.
- 8.10 The Vice President informed that after receiving an email, he invited Mr.Mubashir Butt to visit LCCI so that all the details which he requires could be shared but Mr.Mubashir Butt did not come despite the promise. He further said that today before EC meeting he has asked CFO to give replies of queries of Mr.Mubashar Butt after which he explained each and every head of accounts and removed all his doubts.
- 8.11 Mr. Abdul Wadood Alvi suggested that the membership fee should be included in the agenda of AGM along with increase of some percentage annually.
- 8.12 Mr. Mardan Ali Zaidi appreciated the efforts of the LCCI Office-Bearers for organizing various mega events like IT Awards, Post-Budget Convention, Ambassadors Dinner, Friends of LCCI and Seminars etc. in spite of COVID. He fully endorsed Mr.Abdul Wadood Alvi that membership fee must be increased to run the affairs of the Chamber efficiently.
- 8.13 Mr.Mardan Ali Zaidi raised a point that FBR has issued an SRO that all members integrated with FBR would charge fee of Re.1 per invoice from customers which would be deposited to FBR Account every month which is unfair and it should be condemned. He pointed out that turnover tax of 1.25% is being charged while

withholding tax is also being charged with the ratio of 2.50% to 4.50% which is not rational. He requested to write a letter in this regard. Regarding Chamber's Staff he suggested that according to the audit policy and increasing administrative affairs of the Chamber day-by-day, the staff should be increased and it should be reviewed after six months or one year.

- 8.15 Mr. Yasir Khurshid appreciated the LCCI Office-Bearers for organizing various mega events successfully. He also appreciated Mr. Shahid Khalil, Secretary General for helping him as and when he was contacted. He raised a point that in the past the Government had modified Income Tax Ordinance 2001 and imposed 1% Income Tax on export of IT services. He requested to take up this issue with the concerned authorities.
- 8.16 Mr. Shafiq Ahmad Butt requested the Chair to take up the matter of deferred payments with the FBR while the date of payment has not been announced so far. He also pointed out that the WASA charges have been increased as compared to Faisalabad.
- 8.17 Malik Muhammad Khalid appreciated all staff members for making excellent arrangements at Ambassadors Dinner. The Chair said that he sent staff in Islamabad three times for this particular event. The staff of President House also gave them free hand for the arrangements. He complained about the conduct of Mr. Manzoor Elahi, LCCI staffer, in the previous function saying that he did not give due respect to EC members and created disturbance in the previous event.
- 8.18 The Vice President informed the house that the President LCCI has desired to arrange a function only for Executive Committee Members at President House Islamabad where the President of Pakistan would present Awards to EC members.
- 8.19 Malik Muhammad Khalid pointed out that the business community of Shahalam Market is facing a lot of problems due to corrupt LePark employees who are involved in over charging and wrong parking at all Roads of Shahalam Market. He suggested that a meeting should be arranged in this regard. He further said that monsoon is approaching therefore, MD WASA should be invited at LCCI to discuss the problems of Shahalam Market.
- 8.20 Malik Muhammad Khalid endorsed the suggestion of Mr. Abdul Wadood Alvi about annual increase in of membership fee.
- 8.21 Malik Muhammad Khalid suggested that each Convener should conduct at least three meetings of his standing committee annually. The Chair said that he had also issued letters to all Conveners to conduct at least three meetings of their standing committees in a year. He further said that a list of standing committee meetings is being compiled which will be handed over to the next President for a true picture of the Conveners when they will request for standing committees. Malik Muhammad Khalid also appreciated the LCCI Office-Bearers for arranging Ambassadors Dinner on self-finance basis.
- 8.22 Dr. Riaz Ahmad said that in the last meeting, a letter was sent to MD Punjab Small Industries Corporation (PSIC) for providing relaxation of six months period on

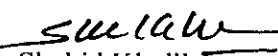
construction of building but no action was taken by the PSIC. He also tried to meet with MD but could not meet him. He requested the Chair to take up this matter. The Chair said that he will ask Mian Muhammad Aslam Iqbal, Minister for Industries, Commerce & Investment Punjab for a meeting with Dr. Riaz Ahmad in this regard.

- 8.23 Mr. Amir Anwar suggested that LCCI should charge some fee from the members on one-window services. He further suggested that LCCI should construct a Bill Board for advertisement in front of LCCI to generate revenues. He also suggested that a fee should be charged from the Conveners. The Chair said that he will look into the matter.
- 8.24 The Vice President suggested that LCCI should prepare an Executive Lounge adjacent to IPO Office in the basement for members and charge Rs.100/- from the members.
- 8.25 The SVP suggested that we should establish a desk at main gate and issue a letter for valid members and charge fee of Rs.100/- to avail the services from LCCI One-Window Facilitation Counters. The Chair said that he will look into this matter. Mr. Yasir Khurshid suggested that we should increase membership fee instead of charging a nominal fee of Rs.100/- for LCCI One-Window services.
- 8.26 Sh. Sajjad Afzal pointed out the issue of Brandreth Road regarding Zebra Crossing which is pending and requested to expedite the matter. He further said that the sewerage system of Rehman Galian is not working properly and requested to take up this matter with the concerned authorities. The Chair said that he already had a meeting with MD WASA and discussed with him various issues of the business community.
- 8.27 Sh. Sajjad Afzal said that the Banks do not cooperate with members of SMEs and suggested to invite Governor, State Bank of Pakistan at LCCI. The Chair directed Secretary General to invite Governor State Bank at LCCI for a meeting to discuss the problems of SMEs.
- 8.28 Mr. Muhammad Nadeem Qureshi suggested that LCCI One-Window Facilitation Centre should provide services to only those members who would renew their membership so that revenue could be generated. The Chair said that it is a good suggestion.
- 8.29 Chaudhry Nusrat Tahir said that when they import poultry machinery, the sales tax is imposed on it but the farmer has no such product or source to recover sales tax. He suggested to take up this issue with the concerned authorities.
- 8.30 Mr. Nasrullah Mughal said that increase in Membership Fee is approved every year but it is not implemented. He suggested that it should be implemented to save this great institution. He further said that LCCI is the only Chamber in the country which is providing marvelous facilities to its members but its membership fee is less than other Chambers. He requested the Chair to convince the Alliance Leaders and increase the membership fee. He further said that a policy should be formulated for those members who have not renewed their membership since a long period. He also endorsed that One-Window facilities should not be allowed without renewal of membership.

- 8.31 Mr. Shahid Nazir suggested that keeping in view the facilities being provided to LCCI members, we should increase membership fee. He also thanked the Chair for visiting Montgomery Road on 14<sup>th</sup> August. He also endorsed the view point of Mr.Mardan Ali Zaidi regarding charging Re.1 on each invoice.
- 8.32 Mr. Maqbool Siddique suggested that LCCI Membership Fee should be increased as it is less than all other Chambers. He appreciated the good working of the staff during this tenure. He suggested that LCCI should give awards to the best staff members. He also suggested that due to rush at CNIC Centre one more staff at CNIC Centre should be deputed. He suggested that Rs.100/- should not be charged from the members. The Chair said that he will look into the matter.
- 8.33 Mr. Wasif Yousaf suggested that LCCI should not charge Rs.100 from the members but the membership fee should be increased. He also endorsed SVP and Mr.Muhammad Nadeem Qureshi that the one-window facilities should be given to those members who renewed their membership. He further suggested that fee should be charged from the Conveners of the Standing Committees also.
- 8.34 The Vice President appreciated the suggestions of Mr.Mubashar Naseer Butt and said that Inshallah next year we will work together and try our level best to improve our working. He informed that due to COVID we have faced various problems while we were running the affairs of Chamber this year. He drew the attention towards the last two years when LCCI collected Rs.3.7 million for Achievement Awards but the function could not be organized and the amount had to be refunded which resulted in deficit. Secondly, opposition party had created propaganda for the last three years saying that LCCI is getting extra charges due to which we are facing problems. The Chair said that the Publication Fee of Rs.1200/- is being charged from those members who require all LCCI Publications.
- 8.35 The Vice President said that some members approached LCCI Office-Bearers to avail LCCI One-Window facilities but we asked them to renew their membership first then they would be able to avail LCCI facilities. He further informed the house that the Chamber Membership is compulsory for WeBOC, therefore members apply for super urgent membership as a result a handsome income is received.
- 8.36 The Vice President pointed out that LCCI has sent various letters to the different Government Departments but they did not respond to our letters. He suggested that these letters should be placed at Prime Minister Portal.

At the end the Secretary General informed the house that today's lunch is being hosted by Mr.Shahid Nazir and Mr.Muhammad Ali Afzal, EC Members.

The meeting ended with a vote of thanks to the Chair.

  
Shahid Khalil  
Secretary General